

CORPORATE PROFILE

IT Consulting Services

Your Trusted Partner for Enterprise IT Services & Technology Consulting

Company **Overview**

GlobalVox is a young and vibrant organization with **20+ years of experience** in managed services and various IT projects. We have been part of many Public Sector, Higher Education and Enterprise projects, including "rescued" projects. GlobalVox has served mid-level to large-sized customers, ranging from **300 employees** to more than **400K FTE students**.

GlobalVox is present in the **US**, **UK**, **Malta**, **and India**. We have our offshore center in India with state-of-the art infrastructure to extend a tangible cost benefit to our customers







Company **Overview**

Our Vision: To be the premier provider of cutting-edge IT solutions, empowering businesses to achieve their full potential through technology.

Our Mission: To foster a transparent environment, utilizing refined methodologies and a client-centric approach in IT services.

Our Values:

- Integrity
- Empathy
- Trust
- Passion
- Ambition



Service Offerings

Enterprise Solutions

Products We Support

- Oracle Fusion Cloud Financial / SCM / WMS / EPM /Analytics
- Oracle PeopleSoft

Over 80 Certified Oracle Consultants

 SAP – S/4 Hana, ECC, Analytics

Over 40 Certified SAP Consultants

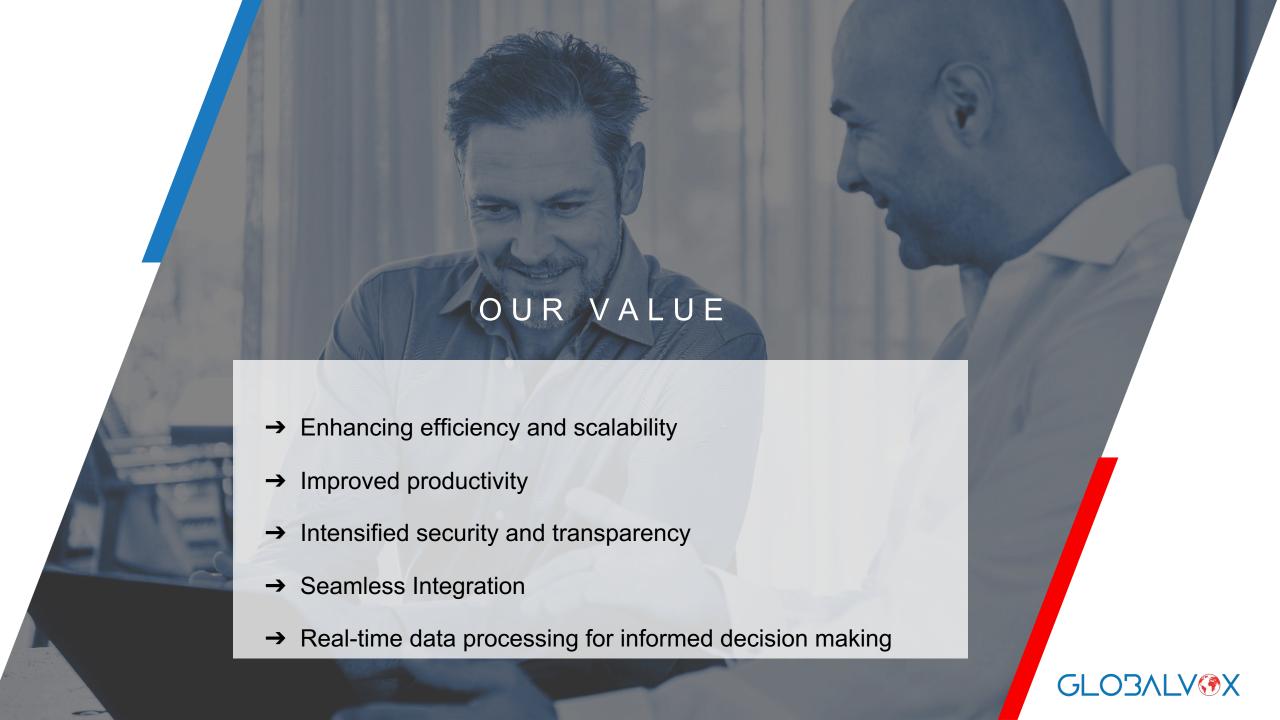
Services We Offer

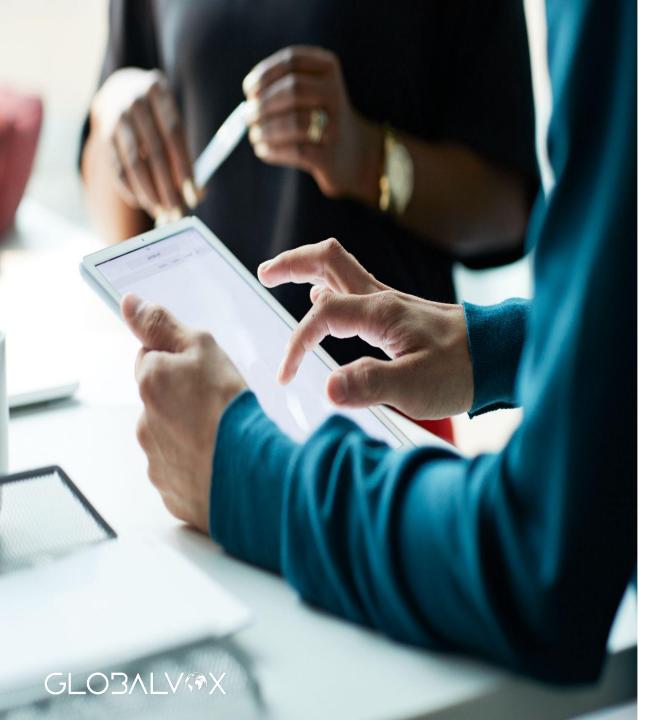
- Application Managed Services
- Integration Services
- Data & Analytics
- · Lift & Shifts

- Audit Implementation / System
- Upgrade / Updates
- Testing
- Modernization

Over 20 years of experience







Service Offerings

Blockchain Development:

 GlobalVox specializes in blockchain development, offering secure, transparent, and decentralized solutions for various industries. Blockchain enhances data integrity and trust among stakeholders.

Custom Application Development:

 We develop customized applications to meet your unique business requirements. Our solutions are scalable, efficient, and designed to optimize processes and drive business growth.

Staff Augmentation & TaaS/Team as a Service:

 GlobalVox provides deeply experienced professionals to augment your existing teams. Our experts seamlessly integrate into your workforce, helping you meet project deadlines and objectives while saving considerable money.

Service Offerings

IT Managed Services:

 We offer end-to-end managed services to ensure the continuous performance and security of your IT infrastructure.
 Our proactive approach minimizes downtime and enhances operational reliability.

Cloud Services:

 Our cloud services, assist clients in migrating to and managing cloud environments. This enables cost savings, scalability, and improved agility while ensuring data security and compliance.





Client-Centric Approach

GlobalVox is committed to a client-centric approach that **places our clients at the heart of our operations.** Our dedicated team understands that every client is unique, and we go the extra mile to tailor our services to meet their specific requirements.

From the very first interaction, we actively listen to our clients to gain a deep understanding of their needs, goals, and challenges. This helps us create customized solutions that address their pain points effectively. Our team is responsive and adaptable, ensuring that we can adjust our strategies as our clients' needs evolve.

We believe in fostering **strong**, **long-lasting relationships with our clients**. Regular communication and feedback loops are integral to our approach, enabling us to continuously improve our services. **Client satisfaction is our top priority**, and we measure our success by the success of our clients.

At GlobalVox, our commitment to a **client-centric approach** ensures that our **clients receive the personalized attention and support** they deserve,





Expertise and **Experience**

Certifications: Our team members hold a multitude of industry-recognized certifications, including but not limited to

- Oracle Certified Experts (Oracle Fusion, Oracle EBS)
- SAP Certified Professionals (SAP S/4 Hana, SAP ECC)
- Certified Blockchain Consultants
- Cloud Computing Certifications (Oracle Cloud, AWS, Azure, Google Cloud)
- PMP (Project Management Professional)
- CISSP (Certified Information Systems Security Professional)

Qualifications: Our experts come from diverse educational backgrounds, including degrees in computer science, engineering, business administration, and more. Many of them hold Masters' degrees in their area of expertise as well.

Years of Industry Experience: Collectively, our team boasts decades of experience in their respective fields. This extensive experience allows us to navigate complex challenges and provide innovative solutions efficiently.





OCR Services Inc SAP & Oracle Integration Service

GlobalVox's real-time integration services proved to be a critical factor in the successful implementation of OCR's EASE application. The collaboration *facilitated seamless data exchange* between the application and SAP/Oracle systems, *delivering real-time insights and enhancing the user experience*. This partnership exemplifies the transformative impact of specialized integration expertise in overcoming complex integration challenges and ensuring the efficiency of mission-critical applications.

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Loved working with GlobalVox! I have done three application development projects with them. I have also recommended them to friends. They always replied promptly, had genuine advice, and were priced reasonably. I would absolutely work with them again!

- Raj Boveja President & CEO



National Convenience Distributors Oracle Fusion Cloud & Application Managed Services

By leveraging GlobalVox's Oracle Fusion Cloud Application Managed Service, NCD was able to optimize their business operations and overcome their challenges with Oracle Fusion Cloud Applications. The proactive system monitoring, performance optimization, data integrity assurance, customization and extension management provided by GlobalVox resulted in improved system performance, enhanced data integrity, and increased user productivity. NCD can now focus on their core business activities while relying on the expertise and support of GlobalVox to ensure smooth business application operations.

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"We left our Tier 2 agency because Global Vox understood and recommended the right Oracle cloud and solution for us while saving us substantial money during an aggressive growth phase. They really understood our business, our complex supply chain needs and importantly; how we use and could use Oracle Fusion!"

- Erich Liendo CIO, NCD



Bridge Invest Custom App Development

GlobalVox's primary objective was to provide BridgeInvest's clients with a seamless system that not only manages their CRM functions but also streamlines their entire downstream business processes. Leveraging our team's technical expertise in conjunction with the client's cooperation, we converted their complex and manual business processes into a simplified integrated business application. This new application not only benefits clients with improved operational efficiency but also allows the other business stakeholders to access and manage their relevant information effortlessly.



GlobalVox surpassed our high expectations with their unparalleled software development expertise. Their team seamlessly translated our unique requirements into a cutting-edge solution for our company, digitizing our bridge loan operations. The software's efficiency, user-friendly interface and robust capabilities significantly enhanced our business processes. GlobalVox's commitment to excellence and collaborative approach made the entire development journey a pleasure. We highly recommend GlobalVox for their exceptional skills and dedication to delivering top-notch solutions tailored to our industry needs!

-Vivek Jeswani Co-Founder



FSA at Stony Brook University Oracle Fusion Application Managed Services

By partnering with GlobalVox, FSA was able to optimize their Oracle Fusion Financial Cloud Applications and streamline their finance and accounting-related processes. The solutions provided by GlobalVox helped FSA to save time, improve efficiency, and ensure compliance. As a result, FSA focused on their core mission of providing services to students, faculty, and staff, without worrying about their financial and accounting-related processes.



"As a university, we have been utilizing GlobalVox's Oracle Fusion Application Managed Services for our institution's operations, and the results have been outstanding. The team at GlobalVox has seamlessly managed our Oracle Fusion applications, ensured smooth operations and minimized downtime. Their expertise, prompt support, and commitment to excellence have been invaluable. Highly recommend!"

- Executive Director FSA



Customization and **Tailoring**

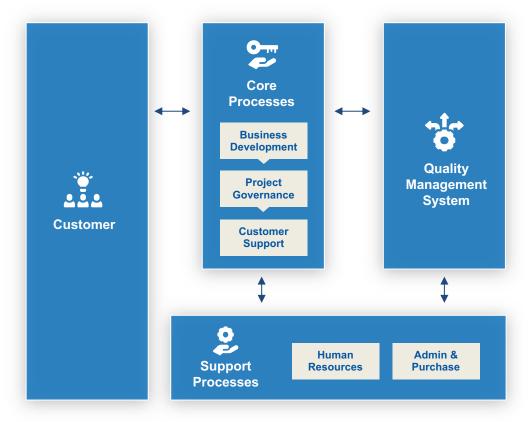
GlobalVox always strives to stand out as a service provider by recognizing that **one-size-fits-all solutions simply do not work** in today's diverse business landscape. We take pride in our ability to **offer customization and tailored solutions to meet each client's unique needs and business objectives.**

Our approach revolves around understanding the intricacies of our clients' businesses. We deep dive into their challenges, goals, and aspirations (your North Star). Armed with this knowledge, we craft bespoke solutions that precisely address their requirements.

At GlobalVox, we passionately believe that the **path to** success lies in adaptation and customization. This tailored approach not only ensures that our clients receive the best possible results but also fosters trust and long-term partnerships.



Quality **Assurance**



Our Quality Management System holds certifications for ISO 9001:2015 and CMMI Level 3 maturity, underscoring our dedication to maintaining the highest standards of excellence.

GlobalVox prioritizes its dedication to quality assurance for both its products and services, achieved through a robust Quality Management System. Each team member upholds this commitment by following GlobalVox's foundational Quality Policy Statement, an integral component of our onboarding process. This unwavering commitment is rooted in our pursuit of delivering services that consistently surpasses client expectations and our unwavering commitment to ongoing enhancement.





Meet Our **Team**

The **diverse** backgrounds, skills, and perspectives within GlobalVox's leadership and team members have proven instrumental in not just addressing the dynamic needs of our focus areas, but also in consistently pushing limits, confronting challenges, and capitalizing on growth opportunities.

The combined endeavors exemplify GlobalVox's dedication to excellence and innovation, leading to our growth and success.

Mr. Kunalsinh Vaghela

Founder & CEO



Mr. Hiren Bhimani

VP- Enterprise Solutions



Mr. Dean Kershaw

Chief of Staff



Mr. Sunil Ramankutty

Delivery Head - ERP



Mr. Pratik Jain

Director - Operations



Mr. Kishore Chokkapu

Delivery Head – Custom Solutions





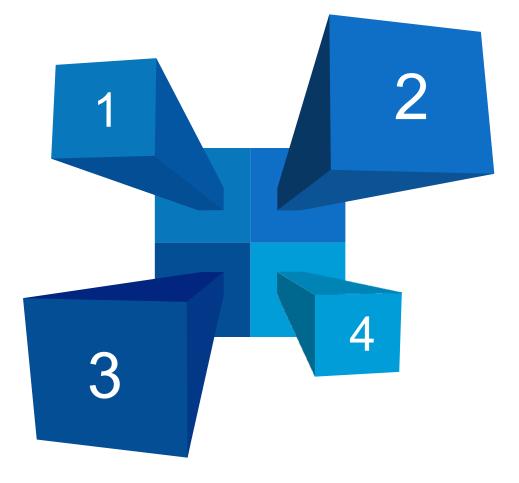
Innovation and Adaptability

Cutting-Edge Technology

GlobalVox leverages the latest advancements in technology to create solutions that are not just effective but also forward-thinking. Whether it's implementing any ERP to streamline operations or developing blockchain applications for enhanced security, we stay ahead of the curve.

Customization

We understand that no two businesses are alike. Therefore, our innovative approach revolves around tailoring solutions to meet specific client needs. We do not offer, one-size-fits-all services; instead, we customize our offerings to align perfectly with each client's objectives, keeping our boilerplates intact to leverage cost and timeline benefits to our clients.



Continuous Improvement

Innovation is a continuous process at GlobalVox. We are committed to ongoing improvement, harnessing feedback from clients, and keeping a close eye on industry trends. This ensures that our services evolve to meet changing needs and challenges.

Agile Methodologies

Our agile approach to project management allows us to adapt swiftly to evolving client requirements, ensuring that we remain responsive and flexible in delivering innovative solutions.



Industry Recognition

SAM verified vendor

THE PORT AUTHORITY OFNY&NJ **MWBE CERTIFIED** The Port Authority of New York and **New Jersey Certified Minority and Women-owned Business Enterprise**

SWAM (Small, Women, and Minority- Owned) certified by **Department of Small Business and Supplier Diversity by** Commonwealth of Virginia



ISO certified processes

Oracle Cloud Service Partner





CMMI Level 3

SAP Silver Partner



Clutch

Recognized by Clutch.co as the 26th best emerging IT Service **Provider in India**

New York City Certified Minority and Women-owned Business GLO3/LV®X **Enterprise**





New York State Certified Minority and Women-owned Business **Enterprise**

Corporate Social Responsibility (CSR)

Our CSR efforts encompass to support education of underprivileged children, environmental sustainability via Parent-a-Plant initiative with our employees, and social welfare with supporting NGO who is actively working towards well-being of sex-workers by making them empowered to have sustainable other source of income. We believe that businesses should be responsible stewards of society, and our actions reflect this belief.

By engaging in meaningful CSR activities, we strive to create a better world, not only for our clients and employees but also for the communities we serve. At GlobalVox, giving back is not an obligation; it is a core value that defines who we are.





THANK YOU

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