



Oracle Practice

Aug 2023

The Oracle logo, consisting of the word "ORACLE" in white capital letters inside a red rectangular box.

ORACLE®

Introduction

- GlobalVox specializes in Oracle Services, driving innovation and delivery excellence for optimal business results.
- Established internal Oracle Practice with dedicated emphasis on global expansion.
- GlobalVox has presence in India, North America, and Europe.
- The upcoming slides highlight the strengths of GlobalVox in Oracle offerings with an objective of forging a mutually beneficial working relationship between Oracle India and GlobalVox.
- <https://globalvoxinc.com/>

Oracle Partnership Summary

- Certified Oracle Partner since 2022 in North America region.
- Oracle Partnership contacts are Randy Johnson (Strategic Partner Development) and Bill Taylor (Partner Manager).
- Enrolled in **Cloud – Service** track with Cloud Service Solution Expertise(CSSE).
- Attained **OCI Migration expertise** in PaaS.
- Completion of pre-requisites for obtaining expertise in other focus areas in progress.
- *Formerly, GlobalVox was a certified Oracle Gold Partner.*

GlobalVox' s Oracle Portfolio Offerings

Enterprise Solutions – OCI Migration, Oracle Fusion and PeopleSoft

Lift and Shift OCI Migration

OCI Migration of PeopleSoft applications to Oracle Cloud (**Recently won deal with Deloitte**)

Application Services on Cloud and On-Premises for Oracle Fusion and PeopleSoft

Cloud Services – SaaS and PaaS

Managed Services for Oracle Fusion and PeopleSoft

Professional Consulting Services for Oracle Fusion and PeopleSoft

Staff Augmentation Solutions for Oracle Fusion and PeopleSoft

Application Development using Oracle's Java programming language and development tools like APEX

Database Management (Standard and Enterprise Oracle Database Editions)

Disaster Recovery Solutions

Our Oracle Differentiators

Expertise

Certified Oracle Technical and Functional Consultants with experience in customising and optimizing Oracle solutions for diverse industries across domains.

Partnership

Certified Partner with Oracle in North America with expansion plans to other geographies.

Global Presence

GlobalVox has operations in India, North America, and Europe.

Industry Focus

Our consultants bring a wealth of knowledge across industries including Higher Education, Financial Services, and Distribution and Logistics.

Managed Services

GlobalVox is a pioneer in Managed Services involving end-to-end maintenance and support of Oracle Infrastructure and Applications, allowing client business to focus on strategic initiatives.

Our Oracle Differentiators - Continued

Professional Services

Pool of certified Subject Matter Experts provide consulting services to understand business needs, recommend and implement solutions to optimize operations and improve overall performance.

Staff Augmentation Services

GlobalVox has a dedicated vertical for Staffing demands offering Oracle Fusion and PeopleSoft staffing solutions in India, North America, and Europe. Our Staffing vertical enables client businesses to be agile and versatile by allowing them to scale on demand at a short notice.

Delivery Models

Onsite, Offshore, and Hybrid delivery engagement models provide flexibility in operations and reduce costs.

Case Studies - Oracle Fusion

Case Study 1 – Boosting Efficiency & Digitization, and Improving Compliance for a Higher Education Customer

The client is a non-profit organization providing a wide range of services to the students, faculty, and staff. Client uses Oracle Fusion Financial Cloud Applications for financial and accounting procedures.

Problem Statement

- Manual processes used to perform financial and accounting-related tasks - *Prone to errors and time consuming.*
- Challenges with regulations and standards compliance, including *GAAP and FASB.*
- Lack of in-house expertise.

GlobalVox Solution

- Dedicated team of Oracle-certified experts provided to provide end-to-end maintenance and support.
- Professional and Staffing Services on-demand basis.
- Configure and automate manual processes related to Fixed Assets, Accounts Payable and Accounts Receivable into Oracle Fusion Financial Cloud Application.
- Timely updates on changes in regulations, ensuring that client always remain compliant.

Results and Benefits obtained

- Increased Efficiency by digitizing manual processes
- Compliance with GAAP and FASB regulations.
- Better visibility to financial data enabling business to make informed decisions.
- Met regulatory compliance.
- Scale on-demand model allowed customer business to focus on strategic initiatives while optimizing cost.

Case Study 2 – Improved System Performance, Business Efficiencies, and Compliance for a Distribution and Logistics Customer

The client is one of the largest convenience distributors in the United States utilizing SaaS and PaaS Cloud Services. Client runs on Oracle Fusion Financial, Supply Chain, and Warehouse Management Cloud Applications for serving independent store owners and large chains in mission critical mode.

Problem Statement

- System performance challenges including slow response times, system errors, and downtime, affecting business operations and productivity.
- System not kept current leading to compliance risks.
- Lack of in-house expertise.
- Customizations in PaaS layer requiring specialized knowledge to maintain and enhance.

GlobalVox Solution

- Dedicated team of Oracle-certified experts provided to provide end-to-end maintenance and support.
- Professional and Staffing Services on-demand basis.
- Proactive monitoring and performance optimization techniques to address system performance issues. This included monitoring system health and implementing performance tuning measures to optimize the system.
- Timely updates on changes in regulations, ensuring that client always remain compliant.

Results and Benefits obtained

- Proactive monitoring and performance optimization measures implemented resulted in improved system performance, including faster response times, reduced system errors, and minimized downtime, leading to enhanced business efficiencies.
- Met regulatory compliance.
- Scale on-demand model allowed customer business to focus on strategic initiatives while optimizing cost.

Why work with Oracle India – Perceived Benefits

- GlobalVox is already partnered with Oracle in North America. Extending working relationship to India region will continue to mutually benefit both Oracle and GlobalVox across geographies.
- Oracle can leverage GlobalVox' s professional services and staffing solutions for augmenting resources.
- Oracle can leverage skilled and certified experts within GlobalVox' s talent pool.
- Expedite Oracle's go-to-market efforts in implementation and support for products and industries where GlobalVox has specialized expertise.

Contact Information

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Thank You

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